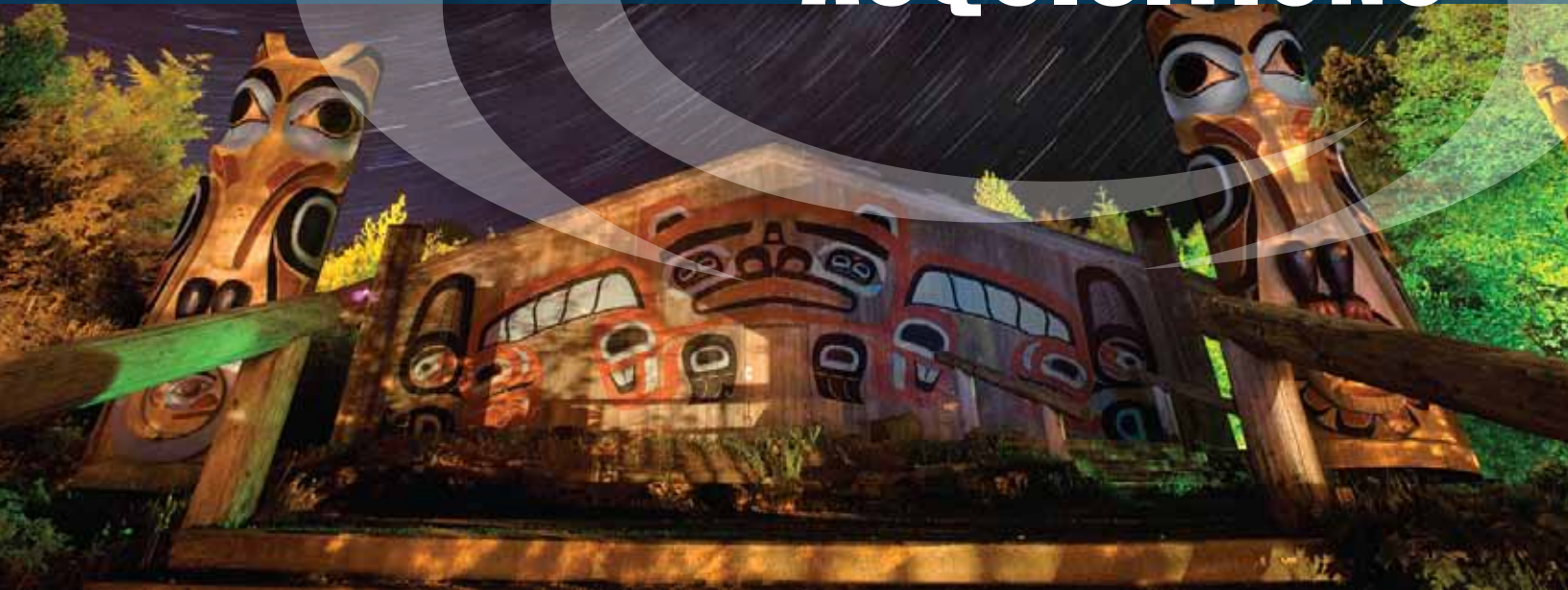


PROCUREMENT PROCESS SHORTENED FOR **FEDERAL ACQUISITIONS**



ANC 8(a) Contracting Process

Initiate the Contracting Process with Concentric Methods

Step 1: Notify the Small Business Administration (SBA) of Intent to Award a Contract –

SBA
409 3rd Street, S.W. 2nd Floor
Washington . DC . 20416
p 202.205.7716 • f 202.481.4344
dcofferletters@sba.gov

and cc: Laketa L. Henderson - BOS
Laketa.Henderson-Batts@sba.gov
p 202-205-7075 • f 202.292.3412

Step 2: Meet to Negotiate and Finalize the Level of Effort SOW for Intended Contract Services – (ANC Can Negotiate Prior to Award)

Step 3: Define the Contract Document in Broad Terms to Allow for Future Requirements

Step 4: Finalize Contract Document and Make Formal Award – (No Waiting Period & No Legal Protests Allowed)

Step 5: Sign Contract and Begin Work

Procurements With Concentric Methods, an ANC 8(a), Can Accelerate the Contracting Process Down to 15 to 30 Days.

Congress has given Alaska Native Corporations (ANCs) unique rights in the Federal procurement process. These rights provide the Federal agencies with strong incentives to contract with tribal and ANC firms.

8(a) firms owned by tribes and ANCs may receive sole source contracts regardless of dollar amount. *Regulation 13 CFR 124.506(b)*

Sole-source procurements to tribes and ANC 8(a)'s may not be protested, because there is no injured party. *Regulation 13 CFR 124.517(a)*

The SBA is allowed to waive the two-year-in-business rule for tribal and ANC-owned firms. *Regulation 13 CFR 124.112.(c)(6)*

A Prime contractor subcontracting to a Native American tribe or ANC may receive additional compensation, above the amount of the prime contract, equal to 5% of the amount of the subcontract with the Native American-owned entity. *Regulation Section 505 of the Indian Finance Act (25 U.S.C. 1544) & FAR 52-226-1*



Concentric Methods™

7050 Infantry Ridge Rd • Manassas • VA • 20109
p 703.530.9933 • f 703.686.2400
concentric-methods.com

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Benefits Of Contracting With Concentric Methods -

- Sole Source or Direct Award
- No Dollar Amount - contract can exceed 8(a) dollar thresholds for services/manufacturing
- Non-Protestable - contracts that are direct awarded cannot be protested
- Expedite Contract Awards and Critical Projects
- Faster Solution Implementation
- Exceptional Quality at Lower Cost